



ROAST LAB  
COFFEE ROASTER


# PRICING PLAN **STARTER KIT** 1 - 9 KG ORDER QUANTITY



**FINE ROBUSTA**

 **IDR 189.000/KG**  
1 Month Agreement

 **IDR 187.000/KG**  
3 Month Agreement

 ~~**IDR 185.000/KG**~~  
6 Months Agreement


 **IDR 165.000/KG**  
6 Months Agreement 



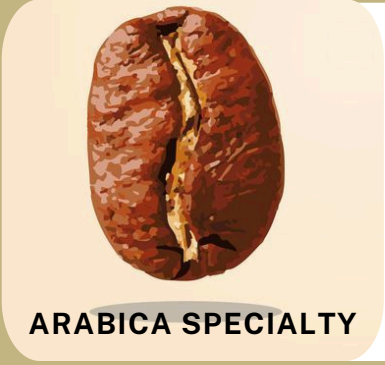
**HOUSE BLEND**

 **IDR 195.000/KG**  
1 Month Agreement


 **IDR 192.000/KG**  
3 Month Agreement

 ~~**IDR 190.000/KG**~~  
6 Months Agreement


 **IDR 170.000/KG**  
6 Months Agreement 





**ARABICA SPECIALTY**

 **IDR 240.000/KG**  
1 Month Agreement

 **IDR 230.000/KG**  
3 Month Agreement

 ~~**IDR 220.000/KG**~~  
6 Months Agreement

 **IDR 198.000/KG**  
6 Months Agreement 

## MANGGARAI SPECIALTY SINGLE ORIGIN COFFEE

- ZERO DEFECTS
- 80+ POINTS CUP SCORES
- FLEXIBLE ROAST PROFILES (BY ORDER DEMAND)



**PRECISION**



**TRANSPARENCY**



**QUALITY**



ROAST LAB  
COFFEE ROASTER

# PRICING PLAN **GROWTH KIT** 10 - 39 KG ORDER QUANTITY



**FINE ROBUSTA**



IDR 187.000/KG  
1 Month Agreement



IDR 185.000/KG  
3 Month Agreement



~~IDR 180.000/KG~~  
6 Months Agreement



IDR 162.000/KG  
6 Months Agreement



*Arabica*

*Robusta*



**HOUSE BLEND**



IDR 192.000/KG  
1 Month Agreement



IDR 190.000/KG  
3 Month Agreement



~~IDR 188.000/KG~~  
6 Months Agreement



IDR 169.000/KG  
6 Months Agreement



**ARABICA SPECIALTY**



IDR 230.000/KG  
1 Month Agreement



IDR 220.000/KG  
3 Month Agreement



~~IDR 210.000/KG~~  
6 Months Agreement



IDR 189.000/KG  
6 Months Agreement



## MANGGARAI SPECIALTY SINGLE ORIGIN COFFEE

- ZERO DEFECTS
- 80+ POINTS CUP SCORES
- FLEXIBLE ROAST PROFILES (BY ORDER DEMAND)



**PRECISION**



**TRANSPARENCY**



**QUALITY**



ROAST LAB  
COFFEE ROASTER

# PRICING PLAN EXPANSION KIT

40+ KG ORDER QUANTITY



FINE ROBUSTA



IDR 185.000/KG  
1 Month Agreement



IDR 180.000/KG  
3 Month Agreement



~~IDR 175.000/KG~~  
6 Months Agreement



IDR 157.000/KG  
6 Months Agreement



Arabica

Robusta



HOUSE BLEND



IDR 190.000/KG  
1 Month Agreement



IDR 188.000/KG  
3 Month Agreement



~~IDR 179.000/KG~~  
6 Months Agreement



IDR 160.000/KG  
6 Months Agreement



ARABICA SPECIALTY



IDR 220.000/KG  
1 Month Agreement



IDR 210.000/KG  
3 Month Agreement



~~IDR 200.000/KG~~  
6 Months Agreement



IDR 180.000/KG  
6 Months Agreement



## MANGGARAI SPECIALTY SINGLE ORIGIN COFFEE

- ZERO DEFECTS
- 80+ POINTS CUP SCORES
- FLEXIBLE ROAST PROFILES (BY ORDER DEMAND)



PRECISION



TRANSPARENCY



QUALITY

# OUR BEANS LINE UP

FINE ROBUSTA



- **NATURAL PROCESS** ✓
- **UWU**

#### UWU ROBUSTA BEANS DESCRIPTIONS

Origin : Uwu Village, Manggarai  
 Process : Natural  
 Altitude : 1.400 MASL  
 Variety : Mix

ARABICA SPECIALTY



- **NATURAL PROCESS** ✓
- **UWU**
- **MBOHANG**
- **HONEY PROCESS** ✓
- **MBOHANG RED**
- **MBOHANG YELLOW**
- **MBOHANG BLACK**

#### UWU BEANS DESCRIPTIONS

Origin : Uwu Village, Manggarai  
 Process : Natural  
 Altitude : 1.400 MASL  
 Variety : Kartika

#### MBOHANG BEANS DESCRIPTIONS

Origin : Mbohang Village, Manggarai  
 Process : Natural  
 Altitude : 1.400 MASL  
 Variety : Kartika  
 Origin : Mbohang Village, Manggarai  
 Process : Honey (Red, Yellow & Black)  
 Altitude : 1.400 MASL  
 Variety : Kartika

HOUSE BLEND

#### ARABICA vs ROBUSTA

KNOW THE DIFFERENCE




- **ARABICA**
- **NATURAL PROCESS** ✓
- **UWU**
- **MBOHANG**
- **HONEY PROCESS** ✓
- **MBOHANG RED**
- **MBOHANG YELLOW**
- **MBOHANG BLACK**


#### ROBUSTA


- **NATURAL PROCESS** ✓
- **UWU**

## LET'S BE A PARTNER

Sustainability isn't just about the environment; it's about a **sustainable business relationship**. We understand the challenges to run a coffee shop — from balancing the books to building a loyal customer base. Because we control the source, we can guarantee price stability, meaning you won't have to worry about sudden market spikes. We are here to be your "back-end" partner in Manggarai so you can focus on what matters most: **servicing great coffee and growing your community**.

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**PRECISION**

  
**TRANSPARENCY**

  
**QUALITY**